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But kata is far more important to
understanding and dealing with the
Japanese than this implies. The whole of

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Japan's traditional culture, from personal etiquette to how one learned to do all of the routine things in life, was based on precise kata—on exact prescribed ways of doing them.

Understanding and Dealing with the Japanese! | 10 of the ...

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Japan Understanding Dealing With The New Japanese Way Of ...

By Boyé Lafayette De Mente Tuttle,
2003. ISBN: 0-8048-3386-9. 168 p. 5" x
8" paperback. Purchase from Amazon.

(paid link) You could easily fill a
bookshelf with the books that have been
written about understanding Japanese
culture and how to successfully deal with
the Japanese in business settings.

Kata: The Key to Understanding & Dealing with the Japanese

Japanese prefer broad agreements and
mutual understanding so that when
problems arise they can be handled
flexibly. Using a Japanese lawyer is seen
as a gesture of goodwill. Note that
Japanese lawyers are quite different
from Western lawyers as they are much
more functionary.

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Understand that the Japanese decision-making style is by consensus—trying to speed up the process may appear to be disrespectful of their way of doing business. Rather than be impatient, try to see the long process as an opportunity to build trust and cement the relationship. Privacy is Valued. Japanese people are notoriously private and reserved.

Doing Business in Japan: 10 Etiquette Rules You Should Know

Before you start, it's important to have an understanding of how Japanese people discuss delicate topics. This article highlights the typical western arguing style, what happens when you try applying it in Japan, and how Japanese would approach the same debate. ... and skilful in dealing with contentious issues when engaging with Japanese people.

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What You Need To Know Before Arguing With Japanese People

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JAPAN: Understanding & Dealing with the New Japanese Way ...

8. Bathing. Public bathhouses are alive and well in Japan. Sento, or neighborhood bathhouses, can be found from the largest area in Shinjuku to a small town on the island of Shikoku..

Onsen, or hot springs, are very popular as weekend excursion resorts.. Unlike in western cultures, the Japanese bath is used after you have washed and rinsed, and feel like soaking in extra-hot water for 10, 20 ...

10 customs you must know before a trip to Japan - Matador ...

Through improved understanding of each other, there are boundless

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opportunities for the people of these countries to further their trade relationship with Japan. With increasing investment into these regions, local professionals are increasingly dealing with Japanese in a business environment without necessarily ever visiting Japan.

Japanese Business Etiquette | Japanese Business Culture ...

Japanese Etiquette for Receiving Business Cards . Business cards are taken seriously in Japan, and exchanging them follows a protocol. Japanese business cards (known as meishi) are treated with utmost respect. If conducting business, carry your cards in a nice case so that you don't hand your counterpart a frayed, butt-warmed card out of your ...

Japanese Business Etiquette Tips for Success

Every culture has its own way of dealing with the dead, drawing on rituals and beliefs that may go back millennia. The

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Japanese are no exception. It was in the Edo Period (1603-1867) that burial...

Dealing with death the Japanese ways | The Japan Times

Misunderstandings can easily take place in service settings between members of these cultures. In Japan, for example, age carries much more authority than in the US. So when an elderly Japanese customer is served by a young American rep, expectations will vary about the level of respectfulness. When dealing with customers from achievement cultures:

Understanding Cultural Diversity in Customer Service

Discussions on the revision of Article 9 steered by constitutional scholars may not have a full understanding on hard security matters related to Japan's security environment and commensurate ...

Will Japan Pursue a Strike Capability

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Japan's colonial rule over the Korean Peninsula ended more than seven decades ago, yet that legacy still roils everyday politics on both sides. South Korea and Japan, major trading partners and ...

Why Japan's Feud With South Korea Isn't Going Away ...

The Japanese market for relationship services Although some features of the wakaresaseya industry are unique to Japan, Scott says that similar services exist around the world.

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